

FOR IMMEDIATE RELEASE

*Photo(s) Attached,

Jonathan Anders, GISI/President & CEO and William Flattery, CCI President

For more information:
Jennifer Lenahan
443.212.1540
marketing@getgisi.com

Mid-Atlantic Leader, Group Insurance Solutions, Inc., and Insurance Veteran, Compensation Concepts, Inc. Merge

BALTIMORE, Md., Feb 29, 2008 – Group Insurance Solutions, Inc. (GISI), a provider of employee and executive benefits consulting, plan design and strategic management, announced its recent merger with locally-based Compensation Concepts, Inc. (CCI). Terms of the transaction were not disclosed.

Led by President, William Flattery, CCI has provided life, medical, disability and voluntary insurance coverage to its employee benefits clients for more than 40 years. CCI will move its current operation to Sparks, Maryland later this year where GISI recently relocated (June 2007) to accommodate its significant growth and service expansion objectives. When complete, the Sparks office will house approximately 40+ professionals on-site, with an additional team led by Executive Vice President, Ryan Gordon on Maryland's eastern shore, and multiple satellite offices throughout the Greater Baltimore-Washington region, West Virginia and tri-state area.

GISI President & CEO, Jonathan Anders commented, "We are pleased to absorb such a highly respected independent insurance agency into our growing firm. Mr. Flattery's legacy of delivering high quality service not only compliments our core values, but undoubtedly advances the GISI mission of delivering exceptional plan management through innovation and integrity. The union of our two organizations reinforces our passion for providing an exemplary customer experience with the best people, methods and tools in the industry."

Executive Vice President & Chief Sales Executive, Greg Mayer agreed, "the expert talent gained by this integration directly parallels with GISI's long-standing service approach and personal philosophy. Our firms overlapped in ways that not only solidified the client-centric service model we engaged in separately, but now, this union of tools, resources and knowledge affords a powerful level of service momentum and enthusiasm that differentiates us from our competitors like never before. It is a win, win situation, and a very exciting time for GISI."

The name Compensation Concepts, Inc (CCI) will continue as a new extension of the current GISI portfolio. CCI President, William Flattery, will head up this division which will focus exclusively on executive benefits and retirement planning.

ABOUT Group Insurance Solutions, Inc. (GISI)

Group Insurance Solutions, Inc. (GISI) specializes in strategic employee benefit plan design, consultation and implementation for employer groups of all sizes. GISI works diligently and purposefully to not only meet, but to exceed the expectations of each unique client through cost-effective, sophisticated plan management. As experts in benefit coordination and wellness programming, our advanced methodology combines high performance web-based technology with rich veteran know-how to deliver powerful, value-added plan management solutions.

We make it possible for employers to remain focused on building their business without compromising their bottom line. For more information, visit www.getgisi.com.

###

People.

Methods.

Tools.

People.

Methods.

Tools.

People.

Methods.

Tools.

